# Leadership Handbook

OF THE CITIZEN SOLDIER

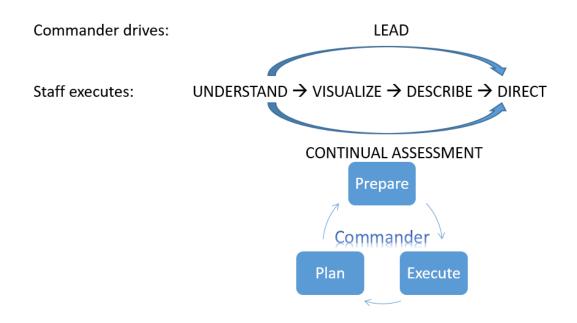
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**Operational Art:** 

"The pursuit of strategic objectives, in whole or in part, through the arrangement of tactical actions in time, space, and purpose." Army Doctrine Publication 3-0, Oct. 2011



## Understanding the Operational Environment

The Three Leadership Levels

- 1. Strategic
  - a. Army design methodology (ATP 5-0.1, July 2015)
- 2. Operational
  - a. Military decision making process (MDMP)
- 3. Tactical
  - a. Troop leading procedures
    - i. Receive the mission
    - ii. Issue initial warning order (don't sit on information)
    - iii. Tentative plan, continually adjusting
    - iv. Initiate movement
    - v. Reconnaissance
    - vi. Complete the plan
    - vii. Issue the order (use the 1/3-2/3 rule)
    - viii. Supervise and refine the execution

#### The Tasks of Command

- 1. Inform and influence
- 2. Drove operations process
- 3. Build teams
- 4. Conduct operations process
- 5. Conduct information and knowledge management
  - a. Data  $\rightarrow$  Information  $\rightarrow$  Knowledge
- 6. Synchronize information capabilities
- 7. Conduct cyber-electromagnetic activities (CEMA)

#### Mission Command Components

- 1. Personnel
- 2. Networks
- 3. Information Systems
- 4. Processes and procedures
- 5. Equipment and facilities

#### 10 Medical Functional Areas

- 1. Medical treatment
- 2. Hospitalization
- 3. MEDEVAC
- 4. Preventive medicine
- 5. Dental
- 6. Veterinary services
- 7. Medical Logistics (MEDLOG)
  - a. The 8 Logistic Principles
    - i. Integration
    - ii. Anticipation
    - iii. Responsiveness
    - iv. Simplicity
    - v. Economy
    - vi. Survivability
    - vii. Continuity
    - viii. Improvisation
- 8. Combat operational stress control
- 9. Laboratory services
- 10. Medical mission command

#### The 13 Sustainment Functions

LOGISTIC

- 1. Supply
- 2. Field services
- 3. Maintenance
- 4. Transportation
- 5. Distribution
- 6. Operational contract support
- 7. General engineering support

#### PERSONNEL SERVICES

- 8. Human resources support
- 9. Religious
- 10. Financial
- 11.Legal
- 12.Band
- 13. Health services support

## Military Decision Making Process (MDMP)

- 1. Receive mission (issue WARNO 1)
- 2. Mission analysis (issue WARNO 2)
  - a. Read the entire operational order and all references
  - b. For every leadership level above the Company, break down the following for everything that affects your lane, by each Medical Functional Area
    - i. Specified tasks
    - ii. Implied tasks
    - iii. Facts
    - iv. Assumptions
- 3. Course of Action (COA) development
  - a. Use COA screening criteria for any potential plan
    - i. Feasible
    - ii. Acceptable
    - iii. Suitable
    - iv. Distinguishable
    - v. Complete
  - b. Complete the following tasks to develop, organize, and propose potential plans
    - i. Assess combat power relative to the enemy
    - ii. Generate options
    - iii. Array forces
    - iv. Develop a broad concept
      - 1. Lines of effort
      - 2. Operations
      - 3. Goals by phase
    - v. Assign headquarters which names all the moving parts
    - vi. Prepare COA statements and sketches by Medical Functional Area and per phase and role (rehearse)
    - vii. Conduct COA brief
    - viii. Select or modify COA for continued analysis
- 4. COA analysis ("war gaming")
  - a. Gather the tools
  - b. List all friendly forces
  - c. List assumptions and prepare plan to make facts
  - d. Critical events and decision points
  - e. Select war gaming
    - i. BELT: phase lines over entire area
    - ii. Avenues in depth: tracer elements
    - iii. Box: zoom area focus
  - f. Synchronization matrix and/or sketch method with phases by Medical Functional Area
  - g. War-game the operation and assess results

- h. War-gaming briefing (optional)
- 5. COA comparison
  - a. Advantages and disadvantages analysis chart
  - b. Decision matrix comparing AHS principles, weighted by commander
    - i. Conformity
    - ii. Continuity
    - iii. Control
    - iv. Proximity
    - v. Flexibility
    - vi. Mobility
  - c. Decision brief
- 6. COA approval (issue WARNO 3)
- 7. Orders production

#### Mission Variables (METT-TC)

- Mission
- Enemy
- Terrain
- Troops available
- Time
- Civilian considerations

Types of Briefings

- 1. Information
- 2. Mission
- 3. Staff (Commander's update briefs, Battle update briefs)
- 4. Decision

## Leading People in Harmonious Teams

#### 6 Principles of War-Fighting Functions

- 1. Build cohesive teams through mutual trust
- 2. Create share understanding
- 3. Provider a clear Commander's intent
- 4. Exercise discipline initiative
- 5. Use mission orders
- 6. Accept prudent risk

#### Three Pillars of General Leadership in Organizations

- 1. Mentor
- 2. Coach
- 3. Counsel

#### Leader Development Methodology

- Develop self
- Develop others

#### Leader's Self-Development Model

- 1. Institutional education
- 2. Operational experience
- 3. Self-study
  - a. Guided
  - b. Structured
  - c. Personal
  - d. Required
  - e. Voluntary

#### Paul Elder Model of Critical Thinking

- 1. Standards accuracy, precision, logical, breadth
- 2. Elements purposes, questions, inferences
- 3. Traits humility, coverage, competence

#### Attributes of Intellect

1. Mental agility

#### 2. Sound judgment

3. Innovation

Developing Others: The Five Original Sources of Power<sup>1,2</sup>

- 1. Referent power
- 2. Expert power
- 3. Legitimate power
- 4. Coercive power
- 5. Reward power

#### Effective Influence Tactics<sup>1,3</sup>

#### HARD TACTICS

- 1. Classified pressure
- 2. Legitimating
- 3. Coalition
- 4. Exchange

#### SOFT TACTICS

- 5. Classified ingratiation
- 6. Consultation
- 7. Inspirational appeal
- 8. Personal appeals
- 9. Collaboration

#### Counseling

- 1. Types
  - a. Event-oriented
  - b. Crisis
  - c. Promotion
  - d. Change of circumstances (rater, etc.)
  - e. Performance
- 2. Steps
  - a. Identify the need
  - b. Prepare
  - c. Conduct
  - d. Follow up

#### Writing Evaluation Reports

#### ATTRIBUTES

- 1. Character: values, ethos
- 2. Intellect: education
- 3. Presence: appearance, discipline, engagement

#### COMPETENCIES

- 4. Leads: exert influence outside the chain of command
- 5. Develops: gives others a chance to fail safely
- 6. Achieves: gets numeric results

## Anticipating Future Mission Changes

#### Mission Command

- 1. Strategic environment: global implementation of national power (16 years out)
- 2. Operational environment: composite of circumstances and conditions that affect decisions (right now)
- 3. Overwatch: enemy uses capabilities against us well
- 4. Operational variables (PMESII-PT) is good for analyzing seminal events, news, security threats.
  - a. Political
  - b. Military
  - c. Economic
  - d. Social
  - e. Infrastructure
  - f. Information
  - g. Physical environment
  - h. Time

#### Analysis of Cultural Impact from Missions (ASCOPE)

- 1. Area
- 2. Structures
- 3. Capabilities
- 4. Organizations
- 5. People
- 6. Events

#### Five Primary Stability Tasks

- 1. Establish civil security
- 2. Establish civilian control
- 3. Restore essential services
- 4. Support governance
- 5. Support economic and infrastructure development

#### Nation States

- 1. Core
  - a. US
  - b. Canada
  - c. UK
- 2. Transition

- a. China
- b. India
- c. Israel
- 3. Rogue
  - a. Iran
  - b. North Korea
- 4. Failed or Failing
  - a. Haiti
  - b. Sudan
  - c. Somalia

#### Non-State Actors (Hybrid threat = any combination of the threats below) ROGUE ACTORS

- 1. Insurgent
- 2. Terrorist
- 3. Drug and human traffickers
- 4. Criminal

### THIRD PARTY ACTORS

- 1. Humanitarian relief organizations
- 2. Refugees
- 3. Internally displace personnel
- 4. Media
- 5. Transnational corporations
- 6. Other civilians on the battlefield

#### Four Stability Mechanisms

- 1. Compel
- 2. Support
- 3. Control
- 4. Influence

## OTHER READING

- 1. Extending influence beyond the chain of command: understanding the relationship between power and influence tactics. Major Gene Souza, Command and General Staff College, 7 September 2010.
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- 4. FM 5-0: The Operations Process, March 2010
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